

Introduction

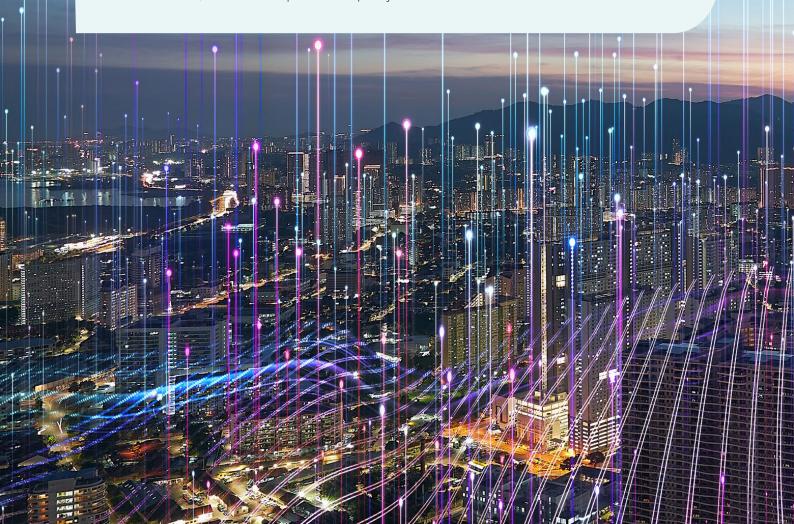
We are happy to present our quarterly review of the mid-market IPOs on the ASX.

We are happy to present our quarterly review of the mid-market Initial Public Offerings ("IPOs") on the Australian Securities Exchange ("ASX"). The focus of the analysis is on the current quarter and the immediately preceding 12 months to provide you with an overview of the current mid-market IPO activity.

In our analysis, we have looked at IPOs with an enterprise value of less than \$200 million at the time of listing. We have also provided some further detail on the cost of IPOs broken down by market capitalisation, and the performance of IPOs occurring in the last 12 months by significant sectors.

Key highlights are:

- There were 4 mid-market IPOs in the quarter, a decrease from the last quarter and the same quarter the previous year.
- The mining-related sectors remained the most active sector in the quarter with 3 IPOs.
- Mid-market companies aggregately raised \$109.3 million on the ASX in the quarter, compared to \$446.2 million during the last quarter.
- The average IPO fundraising was \$27.3 million, which decreased \$36.4 million on the previous quarter, and a 19.1% decrease on the 12-month average.
- On average, transaction costs (excluding brokerage fees) for the last 12 months increased by 108.7% to \$0.5 million compared to the prior year.



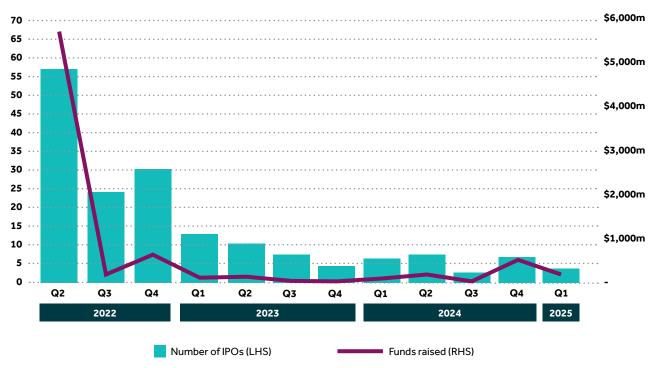
Overview

There were 4 IPOs in the mid-market this quarter, a decrease from 7 last quarter and a decrease compared to the same quarter last year (Q1 2024) which had 7.

Total funds raised in the quarter was \$109.3 million, decreasing by \$337.0 million from last quarter, but an increase of \$43.3 million compared to the same quarter last year. The average funds raised per transaction this quarter was 57.1% less than last quarter, decreasing from \$63.7 million last quarter to \$27.3 million, however, it is a 189.8% increase compared to the same quarter last year. This quarter has seen the 12-month average funds raised per transaction decrease by 19.1%.

The average enterprise value at IPO in the quarter was \$37.3 million, which was 92.5% less than last quarter but 20.9% more than the same quarter last year. It is worth noting that the listing of Guzman y Gomez which had a substantial valuation of \$3,040.9 million contributed to the significant fund raising during Q4 2024 at IPO.

Number of IPOs and funds raised by quarter



Source: S&P Capital IQ and Nexia analysis





Quarterly Activity

During the quarter, 3 IPOs were within mining-related sectors, while the remaining 1 IPO was within the industrials sector.

Company Name	Industry Sector	Industry	Gross Proceeds (\$m)	EV IPO USE (\$m)
Bhagwan Marine Limited	Industrials	Transportation Infrastructure	80.0	79.6
Ordell Minerals Limited	Materials	Metals and Mining	6.0	10.0
Piche Resources Limited	Materials	Metals and Mining	10.0	24.6
Axel REE Limited	Materials	Metals and Mining	13.3	34.9

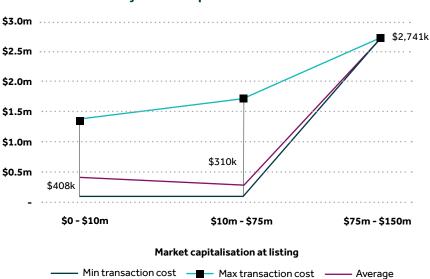
Source: S&P Capital IQ and Nexia analysis

Transaction Costs

Certain transaction costs in undertaking an IPO, being accounting and legal costs, are typically fixed regardless of the outcome. Fundraising costs, on the other hand, are generally paid on successful completion of the IPO and represent a percentage of proceeds raised. Accordingly, fundraising costs have been excluded from our analysis.

A number of factors will impact the costs incurred, including how prepared the company is for the IPO, the complexity of its business and whether there are any related transactions. Average fixed costs per IPO were higher in the last twelve months compared to the previous year, increasing from \$235,461 to \$491,365.

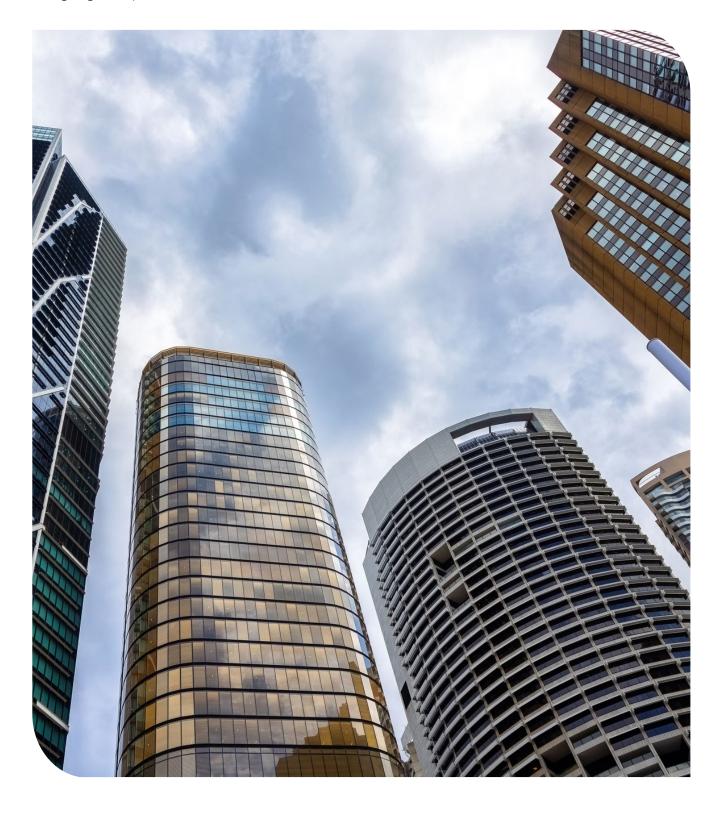
Transaction costs by market capital size



Methodology

This analysis has been prepared based on data sourced from S&P Capital IQ. Data analysed is for completed IPOs on the ASX, from 1 July 2024 to 30 September 2024, with an implied enterprise value of less than \$200m. If no implied enterprise value was disclosed at the IPO filling date, transactions were adjusted to reflect the first enterprise value disclosed within the preceding 90 days.

Of the 4 transactions analysed for transaction costs, there was sufficient data for all the transactions to calculate the average accounting fees per transaction and there was sufficient data for all the transactions to calculate the average legal fees per transaction.





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